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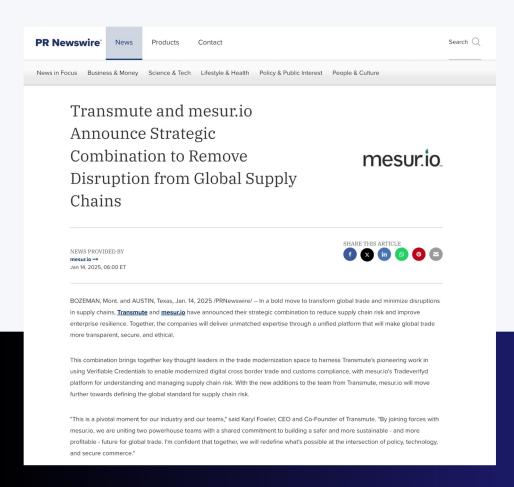
Karyl Fowler
Chief Policy Officer
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## Agenda

- 01 Introductions & Overview
- 02 Leveraging Tradeverifyd® for Proactive Risk Management
- 03 How Tradeverifyd® Delivers Results
- 04 Interactive Demonstration
- 05 Q&A Session & Conclusion



#### Introductions & Overview



- Karyl Fowler speaker
  - Chief Policy Officer @ Tradeverifyd
  - o <u>karyl.fowler@mesur.io</u>
- Chris Ramirez
  - Chief Sales Officer @ Tradeverifyd
  - o chris.ramirez@mesur.io
- Joe Derugeriis
  - BDR @ Tradeverifyd
  - joe.derugeriis@mesur.io



Tradeverifyd<sup>®</sup> Team: Combined expertise across verifiable data, AI and agentic capabilities, and policy/commercial spanning nearly every import type - from high tech to industrials to food and textiles.



Mike Prorock Founder



Tom Rump Operations



Jon Mundorf Engineering



Chris Ramirez Revenue



Brent Zundel Product



Philip Duplisey Customer Success



Karyl Fowler **Policy** 



Kate Gidenko **Data** 



Sid Mookerji Board - SRV



A. Schwartzfarb Board - Independent



Brett Brohl Board - B&B



Mark Pollard GTM Advisor



T. Hardjono **Strategy** 



Krishna Menon Scale Advisor



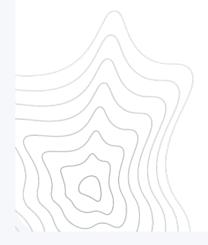
S. O'Keeffe Sec / IC Advisor

**Board** 

Advisors

### Global business is volatile

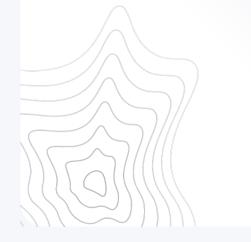
# Enterprises lack a clear standard for measuring supply chain risk.





## The scope of these risks is escalating rapidly

In today's interconnected world, global supply chains are more vulnerable than ever before.



#### Geopolitical instability

32% of executives consider geopolitical conflict a top threat to growth, with 71% indicating it could inhibit their ability to sell products or services.

Source

#### **Increased Regulatory scrutiny**

Sanctions disrupt energy supplies and key commodities, causing bottlenecks in other industries including automotive and food production.

<u>Source</u>

#### **Environmental disruption**

Climate action failure resulting in geophysical disasters and climate change exacerbates geopolitical tensions and supply chain disruption.

Source

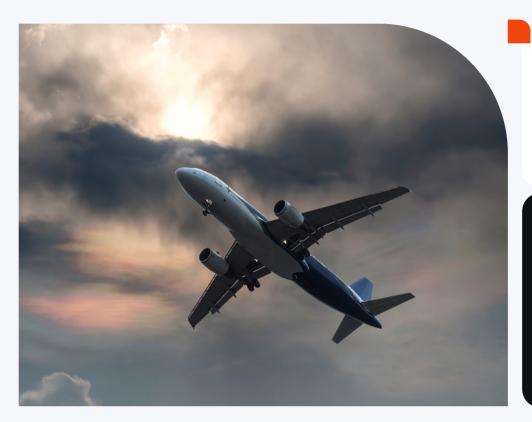
#### Trade compliance burden

In response to geopolitical and trade pressures, 60% of firms report increased costs due to supply chain reorganization.

Source



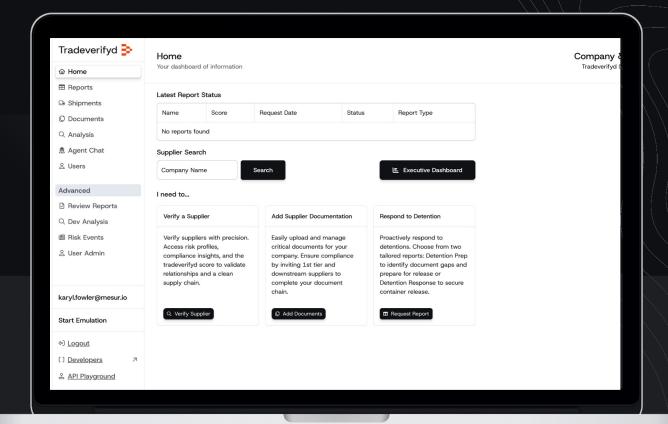
## We are creating a new standard.



Our Tradeverifyd® risk score helps enterprises evaluate, monitor, and take action within their supply chains, identifying risks before they happen.

Using Al Agents and knowledge graphs within a secure, privacy-preserving method trusted by governments around the world we illuminate supply chains.

Covering every step from raw materials to manufacture and delivery, we provide a risk score that measures each and every suppliers ability to transparently deliver a product.



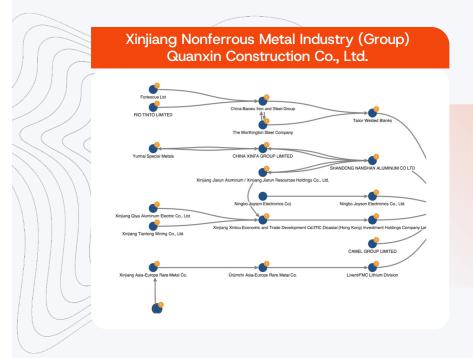
Tradeverifyd® is the new standard for proactive risk management in supply chain.



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### Monitor risk and resilience at every step

Our Tradeverifyd® risk score is the gold standard for enterprises to assess supply chain partners



#### Forced Labor Risk

https://www.shforcedlabour.org/drivingf... https://selectcommitteeontheccp.house.go... https://www.shu.ac.uk/helena-kennedy-cen...



Customer: customer\_name Date: date\_today

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Supplier: Product: Supplier\_Name
Product\_Name (HS: HS\_Chapter)

#### TRADEVERIFYD™ Score

810

#### **Forced Labor and Core Compliance Summary**

The shipment in question includes cotton sweatpants, sweatshirts and loungewear, originating from China, with the importer of record being LuenThai. According to the CBP dashboard, there is a high rate of detention for shipments in the Apparel, Footwear, and Textiles industry from China, with 66.8 percent of investigated shipments in this category being denied entry as of September 17, 2023. Furthermore, the U.S. Department of Labor has flagged goods from China in the categories of "Cotton," "Garments," and "Textiles" as potentially being produced with forced labor and child labor.Two entities tied to transactions associated with this shipment and manufacturer, Agricultural Bank of China and Industrial and Commercial Bank of China, are listed in the Hallam Sheffield report as having branches in the Xinjiang Uyghur Autonomous Region (XUAR) of the People's Republic of China (PRC).

#### **Regulations Checked**

Consolidated Screening List, UFLPA

#### Flagged Entities

Agricultural Bank of China Industrial and Commercial Bank of China



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## Where does supply chain data come from

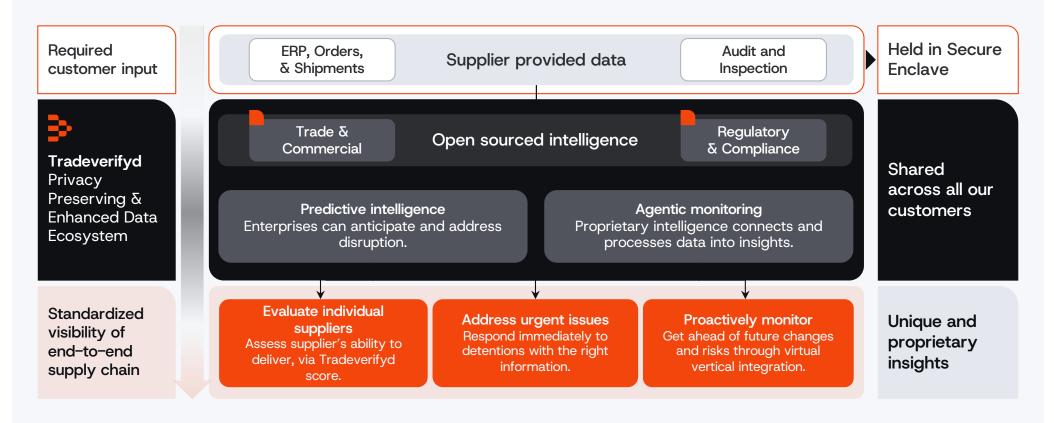
There are two pools of data required to look at a supply chain...

OSINT data covers everything from the geospatial signals to individual trade movements and news / research - this often includes buckets like Commercially Available Information (CAI) and Publicly Available Information (PAI)

1<sup>st</sup> Party data is the data that is unique to a business involved in trade – their BOMs, what they are ordering, how much, where it is going, and what it means to their business

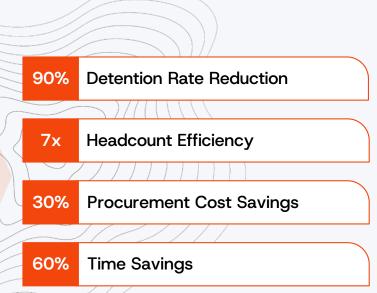
Without the ability to selectively disclose only relevant information, parties in the supply chain will not share information

## A better way to address supply chain risk



## Supply chain tools with tangible results

- Comprehensive Risk Evaluation: Analyze suppliers across compliance, financial stability, and operational performance.
- Predictive Intelligence: Identify and address risks before they escalate.
- Near-Time Al Monitoring: Supplier risk profiles are updated as new information becomes available, such as geopolitical, supplier performance, environmental, etc.
- N-Tier Supplier Discovery: Ensure transparency from raw materials to finished goods. Tradeverifyd's depth of information at the product level allows your team to map suppliers at the right level and reduce false positives.
- Privacy-Preserving Security: Guarantee data integrity and traceability with DIDs and VCs.



## Case Studies: Addressing escalating risk across markets

#### **Agriculture**

Addressing raw material sourcing and provenance

Challenges: Tracing raw materials, ensuring ethical labor practices, and meeting sustainability goals.

Example: Identifying forced labor risks in agricultural supply chains under UFLPA.



#### **Textiles**

Enhancing traceability and preventing forced labor violations

Challenges: Managing multitiered supply chains with potential labor violations.

Example: Using Tradeverifyd® for n-tier mapping and validating supplier data.



#### **Industrials**

<u>Proactively identifying risks</u> to prevent detentions and penalties.

Challenges: Addressing transshipment, CBP detentions, and anti-dumping regulations.

Example: Digitally tracing steel import origins to prevent unfair trade practices.





## Delivering results in agriculture: Resolving CBP detentions

#### before Tradeverifyd®

Client's agricultural shipments were detained due to suspected forced labor.

#### Solution

Tradeverifyd® rapidly processed documentation to identify true risks, avoiding delays and reputational harm.

#### **Ongoing Success**

Navigates customs inspections with confidence, leveraging rapid risk assessments to prevent shipment delays and protect their brand reputation.



## Delivering results in textiles: Eliminating false positives

#### before Tradeverifyd®

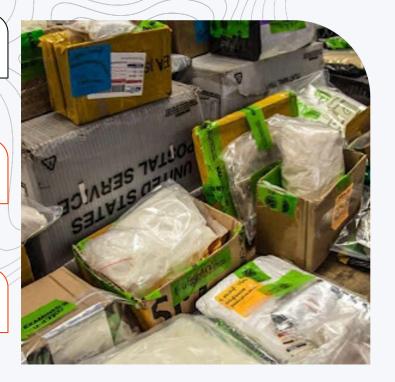
Client's textiles supplier was being flagged erroneously as high-risk in their existing systems.

#### Solution

Tradeverifyd® rapidly processed documentation to identify true risks, avoiding delays and reputational harm.

#### **Ongoing Success**

Client has now established a robust supplier validation process, ensuring compliance and uninterrupted operations by eliminating false risk indicators.



## Delivering results in <u>industrials</u>: Optimizing compliance in steel

#### before Tradeverifyd®

Client's was employing over 30 staff for manual compliance tasks, including documentation aggregation, reconciliation and analysis.

#### Solution

Tradeverifyd® automated supplier mapping and document processing, reducing compliance costs and minimizing detention or penalty risk.

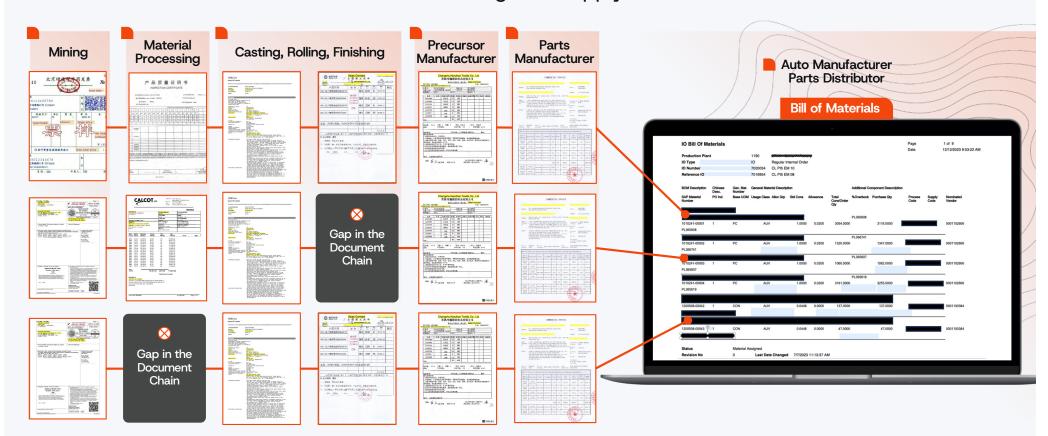
#### **Ongoing Success**

Tradeverifyd® has enabled an 80% reduction in compliance costs (4 staff total) and a shift from reactive risk management to proactive supply chain oversight, minimizing the risk of detentions and penalties.



## Supply chain transparency is possible

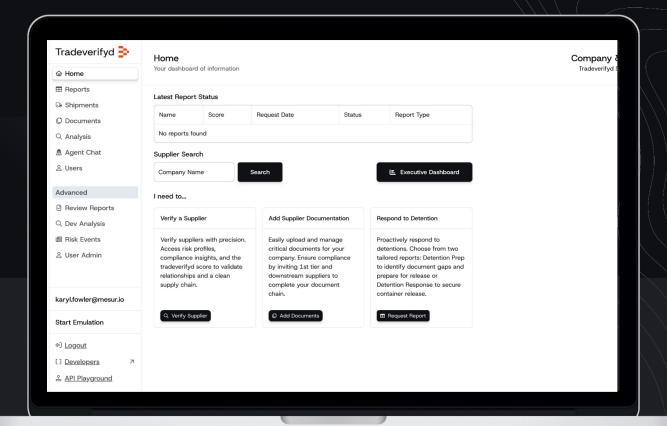
The benefits of an interconnected world leave global supply chains more vulnerable.



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**Interactive Demo:** 

Tradeverifyd® is the new standard for proactive risk management in supply chain.



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## Addressing future requirements through expanded capabilities

Core product

Instant supplier verification US CBP & ACE 2.0 Support Verifiable Credential Creation from Documents

Customer interactivity

Enhanced detention prep process Vendor reports by risk category Ai Agent co-pilot Admin dashboard

Advanced capabilities

BI / Analytics toolkit Auditing Mobile support Developer toolkit Enhanced ERP integration

## Enabling digital transformation across government and enterprise operations

Supporting enterprises and governments with the integration of new tools into existing supply chains and teams.

#### Government



#### **Partnerships**







**Alix**Partners

### Let's collaborate

#### **Our Market**

Enterprise Supply Chain Risk & Resilience

#### **Our Customer**

Head of Sourcing / Procurement

#### **Ideal Companies**

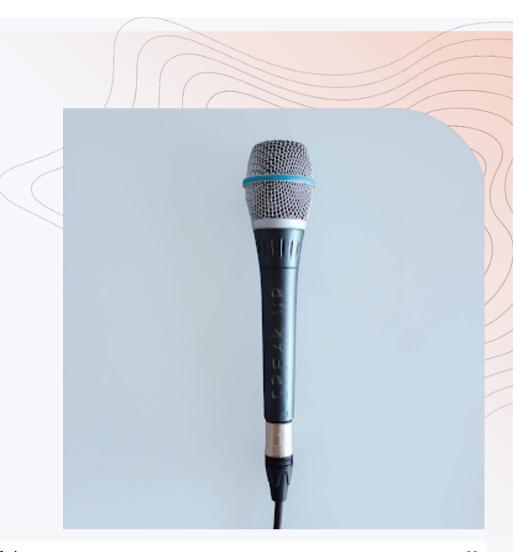
Enterprise companies that depend on international supply chains, but don't own their entire supply chain

Tradeverifyd deployment is seen as a part of enterprise-wide digital transformation

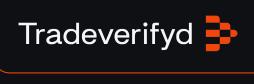
If you match this profile - let's chat!

## Thank you ATCC!

Questions?



Tradeverifyd 📴



A global standard for supply chain risk from <u>mesur.io</u>

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